

Growing skills.
Inspiring futures.





Achieving outcomes
through support,
education & employment.



Contents

President Report	4
CEO Report	6
Knoxbrooke Community	8
Knoxbrooke Social Enterprises	12
Yarra View Nursery	14
Yarra View Horticulture.....	15
Home of Garden Lovers.....	16
Knoxbrooke Outsource	17
Financials	18

President's Report



Keith Nam

President Knoxbrooke Board of Management

Let me first say, I was pleased to accept the nomination to become President of the Board at Knoxbrooke Inc. at a time that is to me both challenging and exciting.

Although this position is new to me, I have been involved at Knoxbrooke for 22 years, through our daughter, who attends Knoxbrooke Community Day Service Program, and my role as a Board Director for the past 5 years.

I would like to pay special tribute to our past president Pat Dalton QC, who led the Knoxbrooke Board through some very difficult periods and, with at times, inadequate support. It has been through Pat's determination and tenacity that Knoxbrooke is now poised to address a challenging but exciting future.

Over the past year the Board has been strategically reviewing its position for the future and the external challenges it is facing. A number of facilitated workshops have been conducted to review the Board's Strategic Planning and Board Governance to ensure a strong understanding of its responsibilities in setting its Vision, Mission and Values, including the need to monitor financial indicators to ensure ongoing financial sustainability.

Through the State Government Social Procurement Framework, organisations like Knoxbrooke Enterprises are now given the opportunity to compete for Government Projects alongside the private sector. As a result of this activity, Knoxbrooke Enterprises has received positive publicity and commendation from Government, Nursery Industry and the Commercial sector and Yarra View Nursery has been successful in securing substantial contracts. Management, staff and workers are to be congratulated on such a magnificent effort.

The area of major concern at YVN is the ongoing problem of wage setting for our supported workers, which is still yet to be fully resolved by a Fairwork Commission review.

Knoxbrooke Community has been shouldering much of the pressures brought on by the roll-out of NDIS. Knoxbrooke has supported many participants and families to understand and engage with the NDIS to ensure a positive outcome.



A major hurdle facing providers of Day Service programs is the NDIS Pricing Guide and the under-funding of many services, especially those that have support needs of a high level. To this end some charities are forecasting unsustainably high losses with losses exceeding \$(800,000) not uncommon. Most charities are in the unenviable position of now having to deny new high support participants services for fear of later closing their doors. A number of charities have already closed under the NDIS. Although there are challenges, we are determined to continue providing high quality supports to those that need it most in a sustainable way.

I thank Community Management and staff for the excellent effort they have displayed to ensure the participants continue to receive a quality program.

With the introduction of the NDIS and in reviewing our operation, it is quite evident that Knoxbrooke Inc. is now a significant commercial and complex organisation which now requires major changes in the way business is conducted into the future. The areas of Resource Management including Information Technology/Systems, NDIS, Community (Day Services) and YVN are areas of major expansion.

To this end the Board is in the process of restructuring its operation and has introduced a number of Standing Committees which are:

- **Quality and Risk**
- **Community**
- **Services Innovation**
- **Finance Audit and Investment**
- **Governance**
- **Fundraising and**
- **Knoxbrooke Enterprises**

Each committee is convened by a Board Director and will report to the Board at least 4 times a year. The committees will play a major role, not only in planning our way forward but to ensure the reporting and compliance requirements placed on Knoxbrooke Inc. by Federal and State Governments and NDIS are satisfied.

Knoxbrooke Inc. is an important organisation in the lives of many people, who have depended on it over the past 50 years. We are ready to take on the challenges of the future and expand its programs of support in a most exciting way with your support.

I congratulate our management team for the excellent work they are doing and CEO Kristian Dauncey for the sagacious foresight displayed and superb leadership demonstrated in tackling the many challenges facing Knoxbrooke.



Finally, thank you to the Board Directors for their support and dedication.

Keith Nam
President Knoxbrooke Board of Management

A handwritten signature in black ink, appearing to read 'Keith Nam'.



CEO Report



Kristian Dauncey
Chief Executive Officer

The year 2017 signalled the start of a new era and will long be remembered by people with disability, their families, advocates and disability professionals as the year people with disabilities were truly empowered, to have a real say in what support is needed, from whom and how.

The NDIS has been designed to challenge conventional thinking on disability. It is having a transformational effect on how providers deliver services and is still rapidly evolving. People with disabilities and their families are in the box seat to drive change, to challenge the status quo and to decide on what is important and valued to them.

Through this transition year, Knoxbrooke has been listening carefully, seeking to understand what people value and to respond promptly. Following 50 years of strong Government regulation, we are now well into our journey of being a customer-centric organisation.

For Knoxbrooke, this has been an enlivening experience and our mission statement below provides clear guidance on how we should approach the NDIS:

“We are dedicated and caring people with a mission ... to ensure that all those who access Knoxbrooke’s services, have the chance to realise their full potential... no matter what the obstacles, no matter what the challenges. We care... we serve with compassion... with skill... with effectiveness... with results and with respect”

Knoxbrooke Board, management and staff have delivered on our mission in 2018 with the following major initiatives:

Commencement of Knoxbrooke 365 in January 2018

Feedback from participants and families through the Knoxbrooke-run NDIS information sessions in 2017 indicated a wish for Knoxbrooke to deliver 1:1 services on weekday evenings, on weekends and during holidays. Knoxbrooke 365 was formed and commenced in January 2018. Knoxbrooke 365 has been met with strong demand and we continue to recruit and induct new staff to meet this demand to reduce wait list times. We are now delivering this service hundreds of hours per month.





Commencement of Knoxbrooke Achieve in January 2018

Knoxbrooke commenced the school-leaver specific Achieve program from 'Basecamp' located at 88 Station Street in Ferntree Gully Village. The Achieve program was piloted by our brave pioneers, all recent school leavers. It appears the word is now out as all 2019 places are fully-booked and a wait list has been created.

Commencement of Knoxbrooke Extras in April 2018

Again, through the NDIS information sessions, it was made clear that participants and families would like to see two new offerings:

Small group recreation and skills-building for supported employees outside of the employment environment

AND

For participants of Knoxbrooke Community, a small group week-day offering during service closures.

Knoxbrooke Extras was formed and trialled April to June 2018. The trial learnings led to a number of refinements and Extras is now a firm fixture in many people's diaries.

Opening of Tyson House in May 2018

Tyson House is a quaint 3-bedroom rangers cottage located at the base of the 1,000 steps that has seen limited use these past few years. Following two years of communication, in May 2018 Parks Victoria generously provided Knoxbrooke with the keys to the cottage which will be used to deliver independent living skills. Knoxbrooke Achieve, Extras and Community will find much value in using this property and we are indebted to Parks Victoria for supporting Knoxbrooke.

This past financial year saw the closure of the Registered Training Organisation at Yarra View Nursery. Whilst it was a valued by students, the increasing regulation burden when balanced with its small scale made it challenging to deliver training viably.

Knoxbrooke's social enterprises continue to shine and are often in the spotlight. Very quickly we have found ourselves to be leaders within the social enterprise movement. Our formula for success is simple: we are committed to high-standards in what we do, apply commercial principles to our endeavours and are active in engaging potential partners. This past year has seen us regularly requested to attend and present at forums, workshops, and conferences to further the social enterprise movement. We are happy to oblige as we see great benefit in being involved in a healthy and strong social enterprise sector.

This past year has been a learning year for Knoxbrooke's move into the NDIS world and I would like to thank participants and families for their continued support and working with us whilst we update our service offerings.

My thanks to Glen Bowen, General Manager and his team for leading the way in developing our new offerings. It has been an exciting and challenging and at times a little daunting experience but with a positive can-do attitude, it's amazing what can be accomplished.

Our social enterprises are most ably led by Scott Buckland and his team. Thank you, Scott, for continuing to transform our social enterprises and for challenging the status quo of what it means to be a social enterprise.

The large number of initiatives this year could not occur without the support of a highly engaged and attuned Board. To our volunteer Board members, thank you for devoting many hours of your time to Knoxbrooke through this important period. Your support and willingness to move nimbly and decisively, has enabled Knoxbrooke to adjust and deliver contemporary person-centred services.

Knoxbrooke's journey under the NDIS to date has been an invigorating experience. We will continue to challenge ourselves and look forward to 2019.

Kristian Dauncey

Chief Executive Officer

Knoxbrooke Community



Glen Bowen

General Manager Knoxbrooke Community

Over the last 8 months, the NDIS (National Disability Insurance Scheme), has rolled out in our region.

The implementation of the NDIS within Knoxbrooke occupies a lot of our time and resources!

I have seen great resource outcomes for participants with lower support needs, but I fear that participants with higher support needs may miss out on vital support services.

Knoxbrooke Day Programs

We continued to support participants in accessing further learning and recreational programs.

At 30 June 2018, participant numbers were 116, with 37 permanent support staff and 13 casual support staff providing supports for the participants to access their programs and activities.

Knoxbrooke Achieve

We launched Knoxbrooke Achieve in January 2018.

Knoxbrooke Achieve has been designed to teach the life ready, work ready skills necessary to achieve employment outcomes. We operate this program in and out of our Base Camp in Ferntree Gully, next to the train station.

At 30 June 2018, participant numbers were 4, with 1 permanent support staff and 2 sessional support staff, providing supports for the participants to access their life ready learning programs and work taster placements.



Knoxbrooke 365

We launched Knoxbrooke 365 in late November 2017, with the 1st participant receiving 1 to 1 support in January 2018.

Knoxbrooke 365 is available to provide individualised 1:1 in-home and community supports between 6.00am to 10.00pm, 365 days of the year.

At 30 June 2018, we were supporting 35 participants, with 26 casual support staff.





Knoxbrooke Extras

We launched Knoxbrooke Extras in April 2018.

Knoxbrooke Extras currently provides group supports for:

- Knoxbrooke Enterprises participants to learn and develop independent living skills and participate in leisure and recreation activities, mainly on Thursday evenings and Saturdays
- Knoxbrooke Community participants during the day program closures, (when permanent Disability Educators are required to take their annual leave)



At 30 June 2018, we were supporting:

- 24 Knoxbrooke Enterprise participants
- 12 Knoxbrooke Community participants
- with 4 permanent support staff and 4 casual support staff providing supports.

Knoxbrooke NDIS team

In response to the NDIS entering the eastern metropolitan region of Melbourne on 1 November 2017, Knoxbrooke engaged four of its existing experienced staff to assist participants, supported employees and their advocates to prepare and plan to migrate their existing funding arrangements to the NDIS.

Over the 12 months of this project, advocates found this approach to be extremely helpful in navigating the NDIS.

As part of business as usual processes for Knoxbrooke into the future, this team was wound down in July 2018 and replaced by staff in 2 full-time positions, NDIS Coordinator and NDIS Claims Officer.

Knoxbrooke Independent Living Unit

It has now been almost 3 years since Knoxbrooke relocated 4 tenants to their new rented premises in Chirnside Park.

Given the implementation of the NDIS in our region and the launch of the Knoxbrooke 365 1 to 1 support service, we have ceased to provide this support service in this format in June 2018.

I would like to take this opportunity to thank the ILU Support Worker Kym Brown, for her dedication and hard work in supporting the tenants over the last 22 years and I wish her well in her future endeavours.

Knoxbrooke Training

Due to limited resources, higher compliance regulations in registered training organisations and declining enrolments, we closed Knoxbrooke Training in December 2017.

I would like to take this opportunity to thank the trainers, senior trainer, team leader, ICT Manager and Chief Executive Officer over this period of closing out the training division.

Thank you's

I would like to take this opportunity to thank all the disability educators, support workers, team leaders, coordinators and managers for their dedication and hard work throughout the year.

I would also like to take this opportunity to thank the Knoxbrooke Community administration staff, Chief Executive Officer, Financial Controller, ICT Manager and the Accounts & Payroll Officer for their ongoing support.

Glen Bowen

General Manager Knoxbrooke Community

Knoxbrooke Achieve participant

"Basecamp (Knoxbrooke) has been brilliant. I love the support and encouragement that you guys give us and I on my personal view of Knoxbrooke I feel like it's a place where we can all express our feelings and a place where we can understand each other. I am really looking forward for next year".

Win K

Knoxbrooke Community participant

When asked why do you like coming to Knoxbrooke Community? "Because I like my all day program with Christine and Peter on Thursday".

Damien Mc

Knoxbrooke Extras participant

"Extras is very good. I love going because of the great supervisors and the different types of activities. It gets me out of the house! Everyone should do it. It's lots of fun".

Terry C

Knoxbrooke 365 participant

"I like having time on my own with nice ladies to do fun things that I want to do like going to the Melbourne Show, shopping and the Tulip Festival".

Susan B





"Knoxbrooke is all about choice and empowerment – the NDIS is helping us achieve this mission."

Knoxbrooke Enterprises



Scott Buckland
General Manager Knoxbrooke Enterprises

2018 represented a year of significant success and achievement across all our Knoxbrooke Enterprises business units. Importantly, all Knoxbrooke employees have made their own significant contribution to the groups success and their individual development and should be extremely proud of their own journeys throughout the year.

The year started with the NDIS rollout in our region. Sounds simple, but of course it has been a huge piece of work for Knoxbrooke staff working alongside employees and their families to ensure a smooth as possible transition and to implement new IT systems and business processes. As we go to print, over 100 of our 130 supported employees now have active plans under the NDIS and we expect to be fully across to the NDIS by end of the 2018 calendar year. We are hearing of some great outcomes for many of our employees however for some there has been frustration and delays with the process and for others inconsistencies in their plans.

Knoxbrooke has a strong NDIS specialist support team and are available to assist at any time. We are also working hard to make sure all those that may not have got the results desired are reviewed quickly. Knoxbrooke has been a leader in providing support for families to

navigate through the change with our people, on average fairing much better than most. I am confident that over time, as the system settles, the NDIS will be fantastic in allowing people with a disability access to so much more than ever before.

The Victorian State Government's social procurement policies started to bear fruit early in the year and contributed to Yarra View Nursery being awarded the largest supply contract for a social enterprise in Victoria – over 100,000 plants to the value of \$550,000 for the Mernda Rail project. This is a massive achievement, not just for Knoxbrooke but for the social procurement 'movement' nationally. After well over 5,000 hours of hard work from our team in producing and maintaining the plants, deliveries commenced late June and continued well into September. The train line opened on 26 August 2018 and Yarra View Nurseries plants were centre stage. Social procurement just makes sense, especially when it is spending on mainstream products and services like plants for the landscapes. Current modelling shows that for every \$1 spent with a social enterprise, \$2.40 of value is gained. Not a bad return. Importantly, Knoxbrooke is very well positioned to take advantage of the opportunities.

In February 2018, Yarra View Nursery hosted a Nursery Garden Industry of Victoria open day where over 50 leaders from the nursery industry toured our facilities. This was a significant milestone in Yarra View Nursery's 35 year history as we gained recognition from the industry as a mainstream wholesale nursery in our own right. Tours were led by our 'Terrific Tour Guides' who earlier in the year had completed a course and now feature regularly during such events. Well done team.





In April 2018, Yarra View Nursery was again in the limelight, this time as a feature segment on Channel 9's Sunday night 6 o'clock news program. It was a proud moment to see many of the team star in the program and the nursery shine as it always does.

In June 2018, Knoxbrooke achieved certification to the new ISO 9001 Quality standard, ISO 9001:2015. This recognises the high quality of Knoxbrooke's systems, procedures, processes and products and services.

More recent highlights include Knoxbrooke being nominated for 3 sector awards at 3 separate events: National Disability Services Achievement Awards, Social Traders Social Procurement Awards and the Victoria State Government Disability Service Excellence Awards. Knoxbrooke took the honours on 2 out of the 3 awards nominated for and these are now proudly on display at the York Road office. Well done to each and every employee who helped make this happen. An amazing achievement and recognition for the great work that we all do.

Finally, the Knoxbrooke Enterprises Christmas party was a huge hit again, this year held at The York Hotel. With the HiVis replaced with some HiGlanz and over 200 people attending the event was a great success including some brilliant Karaoke from everybody who had the courage to give it a go.

Across our social enterprise group we currently have a total of 178 employees, including 130 supported employees and 2 trainees.

Scott Buckland
General Manager



2018 was a massive year for YVN, easily surpassing the sales record set in 2017. Streamlined product ranges, great sales and marketing efforts, improved facilities and efficiencies and a strong determination to 'get the job done' all contributed to the success. However, it is more often the very hard work by each and every team member of YVN each and every day that really makes the difference.

Improvement works continued in 2018 with the installation of a new water management and storage system which will reduce costs and ensure sustainability of the nursery for the long term. Other works included upgrading of employee facilities and expansion of growing areas to increase production capacity.

Our push into the commercial landscape market was where the main gains were achieved during the year, especially through social procurement initiatives from various state government bodies. Solid business continued with all other key markets YVN supplies to including major retailers such as Bunnings and Mitre 10 and well over 200 independent retail garden centres around Australia.

Looking forward we anticipate growth in the commercial landscape market to continue and we will be striving to break another record in 2019.

YVN produces a broad range of plants including Australian natives, ferns, camellias, fuchsias, bonsai and an extensive selection of premium tube stock, all sold under our own house brands or through licenses such as the Ozbreed and Austraflo native ranges.



David Brady

How long have you worked for YVN: 'I have been here for over 18 years now. Prior to YVN I worked for a commercial nursery and then commenced at YVN part time while also working part time with a tissue culture laboratory on site here.'

What jobs do you normally do: 'I have worked across every part of the nursery and now mainly work in the propagation team. Working at the tissue laboratory was really interesting and this gave me the skills to work in propagation' David explained.

What do you like most about working at YVN: "I really like doing a variety of things and this is what I enjoy most at YVN"

What other things do you do apart from work: 'I love ten-pin bowling. I play competition bowls in 2 comps and its great. Maybe we could do a YVN bowls day'. Great idea David!



Travis Adams

How long have you worked for YVN: 'I have worked for Knoxbrooke for over 21 years. I started in the nursery, then worked on the landscaping team where we did some really good projects like display gardens at MIFGS. I then joined the mowing crew for many years and for the last year or so I have been here at the nursery.'

What jobs do you normally do: 'I work in the despatch team where orders are picked, prepared, labelled and racked, ready for delivery. Thousands of plants go out every week'

What do you like most about working at YVN: "I really like it here in the nursery, the people are great and it's a really good atmosphere.'



Yarra View Horticulture



Not to be outdone by its big brother in Yarra View Nursery, Yarra View Horticulture also had a fantastic year, returning a strong profit surplus for the first time in its history. Significant gains were made with key clients and we picked up some light landscaping work through social procurement initiatives.

The subcontract model is working very well with over 15 contractors now working with YVH. While our work is predominately in the eastern suburbs we are starting to expand further. YVH is a key business unit for Knoxbrooke contributing to the overall operating income of Knoxbrooke to ensure we continue providing ongoing employment and training opportunities for all our supported employees including special unfunded programs as required.



The Home of Garden Lovers



2018 was a year of consolidation and refinement for HOGL with ranges modified and modernised, store layout improved and systems improved. Late in the year the front section of the nursery was upgraded to significantly improve inspiring display gardens and product merchandising.

Importantly, new opportunities were created for supported employees to gain valuable experience in the retail space and we now have people moving regularly between Yarra View Nursery and Home of Garden Lovers.

The big sale events across the Fathers Day and Mothers Day weekends were again a great success. These sales events require a huge effort from both the Home of Garden Lovers and Yarra View Nursery teams in both the preparation leading up to the sales and then during the event when some 600-800 people attend across the weekend. Well done again to all those involved.

There are some big plans in the pipeline for 2019 for Home of Garden Lovers so please drop in for that late birthday gift or to discuss full replacement of your garden spaces. Home of Garden Lovers is now a true destination retail garden centre and giftshop with a full range of plants, garden products, pots, plant care, giftware and home wares.



Knoxbrooke Outsource



Knoxbrooke Outsource had an exceptional 2018, achieving records in both sales and profit for the year. Importantly we grew business in most of our key markets and now have a very strong mix of core clients. This helps to ensure stability moving forward. Records don't come easy. The KO teams hard work, positive attitude, flexibility to try new tasks and determination to improve efficiency is a credit to the whole team. Well done!

During the year a number of Yarra View Nursery supported employees took up opportunities to try working at Knoxbrooke Outsource. We also had record numbers of work experience students from various schools and programs. I was very impressed by the positive attitude of all involved and the great outcomes achieved.

Knoxbrooke Outsource manages the light production, packaging and assembly requirements for a broad range of clients and products including dry food packaging, educational products, building products, gardening goods, pamphlets and brochures and many other interesting products.



Zachary Fevreau

*How long have you been at Knoxbrooke:
'This is my 4th year at Knoxbrooke'*

What jobs do you normally do: 'I work in wood, clips and on the Dollar Sweets machine'

What do you like most about working at Knoxbrooke: 'Seeing my friends is the best and working on the Dollar Sweets machine'

What do you like doing when your not at work: 'Watching youtube, going to car shows and lots of activities with my church group. Its fun'



Emma Brown

*How long have you worked for Knoxbrooke:
'I have worked for 3 years with Knoxbrooke and 20 years with Eastern Outsource before they joined up with Knoxbrooke.'*

What jobs do you normally do: 'I do lots of different jobs, I like SDI and helping Sue with Bonsai'

What do you like most about working at Knoxbrooke: 'I really like seeing and talking to all my friends. It's the best part'

What other things do you do apart from work: 'I love spending time with my family and going to see Richmond play footy'

Is there anything else you would like to say: 'Yes, I really like working here the staff are really friendly'



Financials



Mark Richardson

Financial Controller

I am pleased to report on the audited Financial Statements for the year ended 30th June 2018.

The statement of Profit and Loss for the year shows that Knoxbrooke Incorporated and its controlled entity – Knoxbrooke Enterprises Limited – made a combined Loss of \$692,919 compared to a deficit in the previous year of \$338,299.

The deficit primarily reflects a shortfall in Grant Revenue \$233,035 and increased employment expenditure \$506,063; offset by a pleasing 14% increase in gross profits from products sold of \$387,040.

Community has seen a \$598,912 reduction in State Government funding, offset by the introduction of NDIS funds \$623,896. Client fund revenue has increased a pleasing 4.8% to \$389,180. Employment expenditure has risen by \$530,921 reflecting resourcing needed to support the transition to NDIS and the introduction of the popular new initiatives of Knoxbrooke 365, Achieve & Extras \$185,017.

Revenue from Knoxbrooke Enterprise sales were up \$637,690 (15%) on last year mainly arising from strong growth in:

- \$591,733 Yarra View Nursery a 17% rise to a record \$3 million
- \$ 46,323 Knoxbrooke Outsource up 14% to \$383,211 and
- \$ 35,733 Knoxbrooke Horticulture up 5% to \$867,215, offset by
- \$(31,175) increase in discounts provided, in line with Sales levels.

The Home of Garden Lovers Division sales has maintained the high level achieved the previous financial year; continuing to benefit from an investment in signage and greater focus on marketing, social media and email campaigns.

Knoxbrooke Enterprises Grant Income decreased by \$237,961 reflecting the closure of the Training division, offset by a reduction in costs of \$203,388. A DSS federal supplementation grant of \$244,899 was received during the year to cover supported workers wage increases, because of the shift to the Award Supported Wage. The remaining grants transitioned from State government to NDIS funding.

The Balance Sheet remains in a strong position with a Net Asset position of \$8.8 million at the end of the year. Inventory increasing \$342,086 in line with commercial projects (particularly Mernda Rail). The \$1 million in borrowings reflects the establishment of an overdraft facility, needed to manage the transition to NDIS where funding is no longer received in advance.

Mark Richardson

Financial Controller

A handwritten signature in black ink, appearing to read 'Mark Richardson', written in a cursive style.

**INCOME STATEMENT FOR THE
YEAR ENDED 30 JUNE 2018**

	Consolidated	
	2018	2017
	\$	\$
Sales Revenue	4,731,807	4,094,117
Grants and other income	5,781,137	6,014,172
Cost of Goods Sold	(1,933,043)	(1,682,393)
Employee benefits expense	(7,110,491)	(6,604,428)
Depreciation and amortisation	(278,146)	(295,964)
Bad and Doubtful debts expense	(79,541)	(3,925)
Rent and Occupancy expenses	(112,160)	(84,249)
Finance costs	(35,349)	(17,156)
Repairs and Maintenance	(190,831)	(287,978)
Other expenses	(1,466,302)	(1,470,495)
Profit (Loss) before income tax	(692,919)	(338,299)
Income tax expense	-	-
Profit (Loss) for year	(692,919)	(338,299)

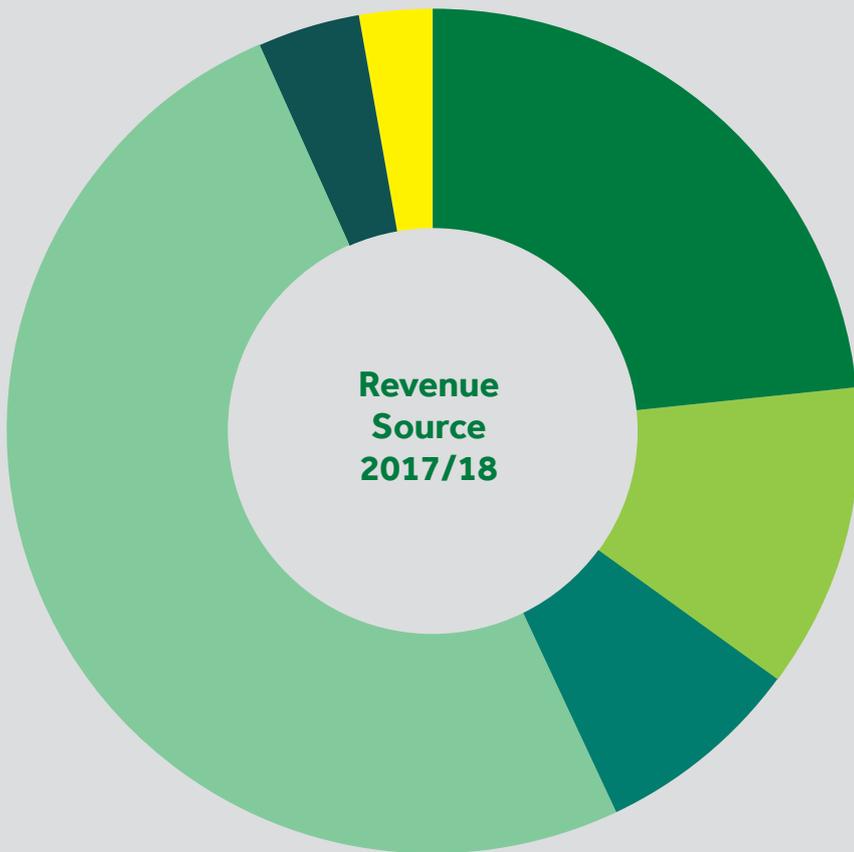
**STATEMENT OF CASH FLOWS FOR
THE YEAR ENDED 30 JUNE 2018**

	Consolidated	
	2018	2017
	\$	\$
CASH FLOW FROM OPERATING ACTIVITIES		
Receipts from customers and NDIS	5,845,690	4,506,225
Payments to suppliers and employees	(11,817,149)	(11,235,690)
Grants received	4,739,836	6,051,282
Donations received and other receipts	490,487	1,121,900
Interest received	830	1,978
Finance costs	(35,349)	(17,156)
Net cash provided by (used in) operating activities	(775,655)	428,539
CASH FLOW FROM INVESTING ACTIVITIES		
Proceeds from sale of property, plant and equipment	5,905	30,325
Payment of Rent Deposit	-	0
Payment for property, plant and equipment	(187,786)	(178,873)
Net cash provided by (used in) investing activities	(181,881)	(148,548)
CASH FLOW FROM FINANCING ACTIVITIES		
Proceeds from borrowings	24,122	-
Repayment of borrowings	-	(201,251)
Net cash provided by (used in) financing activities	24,122	(201,251)
Net (decrease)/ increase in cash held	(933,414)	78,740
Cash at beginning of year	167,824	89,084
Cash at end of year	(765,590)	167,824

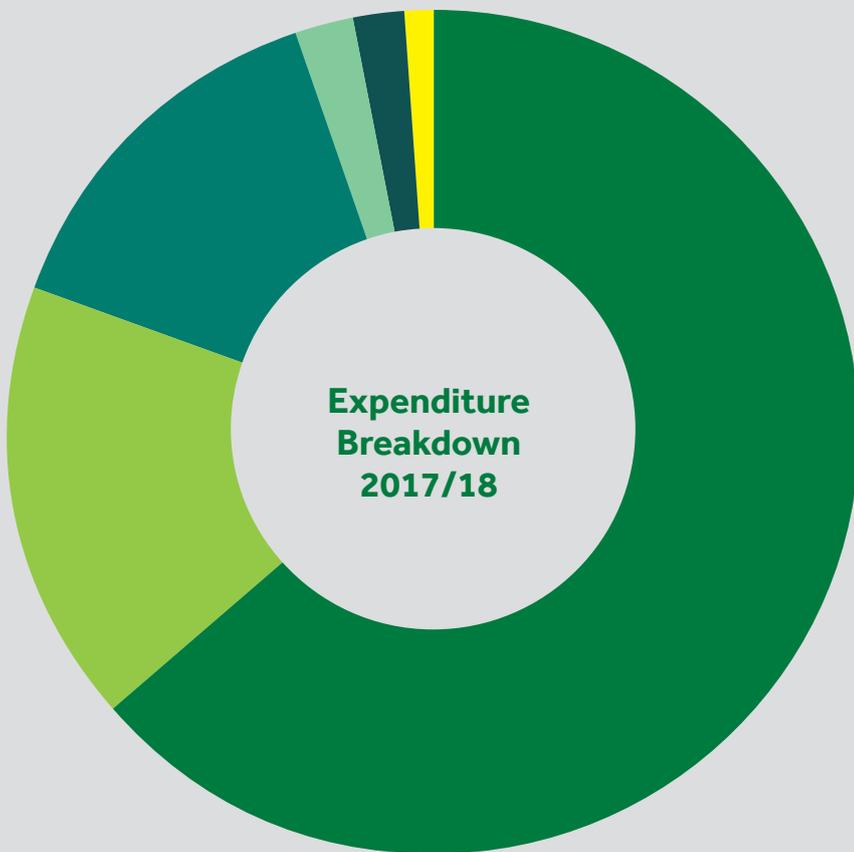
**BALANCE SHEET
AS AT 30 JUNE 2018**

	Consolidated	
	2018	2017
	\$	\$
CURRENT ASSETS		
Cash	210,893	167,824
Receivables	851,367	604,087
Other current assets	2,110,444	1,768,358
Inventory	18,643	51,306
TOTAL CURRENT ASSETS	3,191,347	2,591,575
NON-CURRENT ASSETS		
Property, plant and equipment	9,241,760	9,337,022
Other assets	15,435	
TOTAL NON-CURRENT ASSETS	9,257,195	9,337,022
TOTAL ASSETS	12,448,542	11,928,597
CURRENT LIABILITIES		
Accounts payable	1,168,554	1,116,070
Short term borrowings	1,039,166	0
Short term provisions	1,144,330	870,313
Other financial liabilities	98,573	85,131
Other Income	0	72,960
TOTAL CURRENT LIABILITIES	3,450,623	2,144,474
NON-CURRENT LIABILITIES		
Other financial liabilities	137,619	189,622
Long term provisions	73,529	114,811
TOTAL NON-CURRENT LIABILITIES	211,148	304,433
TOTAL LIABILITIES	3,661,771	2,448,907
NET ASSETS	8,786,771	9,479,690
EQUITY		
Asset revaluation reserve	8,721,725	8,721,725
Accumulated surpluses	65,046	757,965
TOTAL EQUITY	8,786,771	9,479,690

This concise financial report is an extract from the financial report; the financial statements and specific disclosures included in this concise financial report have been derived from the financial report; this concise financial report cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investment activities of the entities as the financial report; and further financial information can be obtained from the financial report and the financial report is available, free of charge, on request.



- State Government 23%
- Federal Government 18%
- NDIS 9%
- Business Income 45%
- Client Income 3%
- Other Income 2%



- Employee Benefit Expenses 63%
- Cost Of Sales 17%
- Other Expenses 14%
- Depreciation 2%
- Repairs and Maintenance 2%
- Occupancy expenses 1%

Management Team



Kristian Dauncey
CEO, Knoxbrooke
Incorporated



Scott Buckland
General Manager,
Knoxbrooke Enterprises



Mark Richardson
Financial Controller



Glen Bowen
General Manager,
Knoxbrooke Community



Anne Langley
Services Manager,
Knoxbrooke Community

"Knoxbrooke staff make a great team – everyone is committed to maximising outcomes for participants and supported employees."

Board Members



Peter Francis
Board member
Knoxbrooke Inc



Collin Higgins
Board member
Knoxbrooke Inc.



Katrina Hall
Board Member
Knoxbrooke Inc.



Dalla Isaacs
Board Member
Knoxbrooke Inc



Keith Nam
Chair Knoxbrooke Inc.
Board Member
Knoxbrooke Enterprises



Jeanette Fermedge
Board Member
Knoxbrooke Inc.



Pat Dalton
Board Member
Knoxbrooke Inc



Murray Coulthard
Treasurer Knoxbrooke Inc
Chair Knoxbrooke
Enterprises



Richard Wilson
Board Member
Knoxbrooke
Enterprises



Ron Barbaroux
Board Member
Knoxbrooke Inc &
Knoxbrooke Enterprises



Ray Hollis
Board member,
Knoxbrooke Enterprises

Knoxbrooke Community

977 Burwood Highway
Ferntree Gully. Vic. 3156
Ph. 03 9758 3666
Fax. 03 9752 3589

Knoxbrooke Outsource

21 Clancy Road
Mt Evelyn. Vic. 3796
Ph. 03 9736 4984
Fax. 9737 1303

Knoxbrooke Basecamp

88 Station Street
Ferntree Gully. Vic. 3156
Ph. 03 9758 3666

Yarra View Nursery

136 York Road
Mt Evelyn. Vic. 3796
Ph. 03 9737 0400
Fax. 03 9737 1995

Yarra View Horticulture

136 York Road
Mt Evelyn. Vic. 3796
Ph. 03 9737 0400
Fax. 03 9737 1995

The Home of Garden Lovers

136 York Road
Mt Evelyn. Vic. 3796
Ph. 03 9737 0400
Fax. 03 9737 1995

